

## 1872

Foundation of Johann Spitzer's family-managed company (business for the commercial manufacture and sale of agricultural goods)

Johann Spitzer registered a grocery business, which specialised in imported goods from abroad, in Mosbach in 1872, which was subsequently engaged in the commercial manufacture and sale of agricultural goods.

## 1880

Construction of the first warehouse building in Mosbach

Just eight years after the family business was originally founded, the first warehouse building was constructed in Eisenbahnstraße in Mosbach.

## 1888

The trading company, with its focus on hardware, agricultural equipment and devices, is established in the Eisenbahnstraße in Mosbach

A residential building and several plots of land in the surrounding area were also added to the already built warehouse building. Together with the grocery shop located in Mosbach's main street, a flourishing trading company was developed, specialising in hardware, agricultural equipment and other implements.

## 1912

The 'Spitzer Brothers' set up the first machine factory in Mosbach

Following the death of Johann Spitzer in 1912, his sons Ludwig and Richard Spitzer took over the business operations. The initial machine factory, which was located in Mosbach, was engaged in the manufacture, repair and sale of small agricultural machinery, equipment and devices.

## 1919

Expansion of the trading business. Sales and distribution of Lanz products

When the First World War ended, the Spitzer brothers were one of the largest suppliers of iron, hardware, cookers, ovens, tools and building materials in the region. They also assumed the sales and distribution of the agricultural machinery manufacturer Lanz.

## 1924

Division of the 'Spitzer Brothers' into two companies. Parent company taken over by Ludwig Spitzer

After the death of Ludwig Spitzer, his wife Lina and their two sons Gustav and Artur Spitzer continued the business operations.

## 1935

The company continues its business operations, directed by Lina Spitzer, under the management of Gustav and Artur Spitzer. Production of sewage treatment plants and agricultural trailers

After the death of Ludwig Spitzer, his wife Lina and their two sons Gustav and Artur Spitzer continued the business operations. The company was granted a patent for sewage treatment plants. The first agricultural trailers were also produced.

## 1948

Ongoing development for trailer production. Acquisition of the general agency for Unimog (Daimler-Benz). Expansion of the trading business

Production of agricultural trailers was expanded and all kinds of transport trailers and tipping trailers were added to the product range after the war. Establishing a technical office subsequently marked the beginning of the vehicle manufacturing era.

Alongside representing the Lanz company (later John Deere), a general agency for Unimog (Daimler-Benz) was also acquired and the trading business for iron wholesale and retail, as well as tools, plumbing, sanitary goods and construction elements was additionally expanded.

## 1950

Company renamed to 'Ludwig Spitzer sen. KG' Initial bulk vehicle developed and produced

After the re-registration into a limited partnership with the name 'Ludwig Spitzer sen. KG', Spitzer constructed a vehicle bodywork and trailer equipped with a hopper vessel for transporting cement. This innovative solution meant that the company entered the history books as a pioneer in the manufacture of aluminium containers for bulk vehicles.

## 1953

Development of a new model – semi-trailer with two tipping containers for transporting soda ash

The next model, a semi-trailer with two tipping containers for transporting soda ash, was developed. This made it possible to produce bulk vehicles which were not only designed for transporting cement, but also soda ash. This development was subsequently followed by bulk vehicles in which chemical goods, foodstuffs such as flour and sugar, as well as all kinds of animal feed and hazardous goods could also be efficiently transported.

## 1963

Specialising in bulk vehicles

The production of transport trailers was discontinued and the company focused on the production of bulk vehicles.

## 1966

Erection of the main factory, relocation to Elztal-Dallau. Production factory established by Karl Heinz Spitzer in Fegersheim, France

The company premises in Elztal-Dallau were acquired and corresponding factory buildings were erected. The expansion of the international sales and service networks was simultaneously commenced. Karl Heinz Spitzer, son of Gustav Spitzer, founded the Spitzer Eurovac company in Fegersheim near Strasbourg. 1968 saw the start of manufacturing, sales and marketing for bulk vehicles for France, Holland, Belgium, Spain and Italy there.

## 1970

Integration into the overall group of companies and continuation with business in Fegersheim with Karl Heinz Spitzer as the CEO. Factory in Elztal-Dallau managed by Artur Spitzer

After the death of Gustav Spitzer, his son Karl Heinz Spitzer joined the group of companies as a partner and joint owner. He continued to manage the company in Fegersheim, while Artur Spitzer continued to direct the factory in Elztal-Dallau.

## 1974

Specialisation in two production sectors: Spitzer Silo-Fahrzeugwerke GmbH & Co. KG in Elztal-Dallau and Spitzer Handelsgesellschaft GmbH & Co. KG in Mosbach

On 01.01.1974 the company was separated and therefore specialised in two product sectors with 'Spitzer Silo-Fahrzeugwerke GmbH & Co. KG' in Elztal-Dallau and 'Spitzer Handelsgesellschaft GmbH & Co. KG' in Eisenbahnstraße in Mosbach.

## 1985

Bernd Spitzer assumes the company management role

After the death of Artur Spitzer, his son Bernd took over the business activities and continued to expand them.

## 1990

Construction of a new production hall for bulk vehicles in Elztal-Dallau

The following years, under the direction of Bernd and Karl Heinz Spitzer, were characterised by ongoing development and expansion of bulk production. A new production hall was constructed at the main factory in Elztal-Dallau and the production capacity was also expanded at the factory in Fegersheim.

150  
YEARS



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## 1992

Takeover completed for a renowned bulk pressure-vessel manufacturer (former licensee) from Pécs/Hungary

Spitzer Silo Pécs was founded. The takeover of the renowned bulk pressure-vessel manufacturer from Hungary laid down the foundation for successful sales in Eastern Europe and Southern Europe.

## 1997

Division of the two company segments into trading and bulk vehicle production

The Spitzer group of companies was divided into two divisions: Bernd Spitzer assumed control of the whole trading company and Karl Heinz and his son Udo Spitzer took over the complete business shares of Spitzer Silo-Fahrzeugwerke GmbH & Co. KG.

Both owners managed the company from the Elztal-Dallau head office from mid-1997.

## 2000

Construction of a new repair facility in Elztal-Dallau  
Factory extension in Hungary

In 2000, a new high-performance repair plant with an extensively equipped spare parts warehouse, was commissioned in Elztal-Dallau and the factory in Hungary was expanded.

## 2001

Legal form of company converted from GmbH & Co. KG to GmbH. The sales and distribution company was founded. 'Spitzer Silo Polska' in Warsaw

The legal form of Spitzer Silo-Fahrzeugwerke in Elztal-Dallau was amended from GmbH & Co. KG to GmbH during the 2001 fiscal year. The 'Spitzer Silo Polska' sales and distribution company was founded in Poland.

## 2006–2008

Factory extensions in Elztal-Dallau and Hungary

Multiple factory extensions were executed in Elztal-Dallau and Hungary. Among other projects, a new canteen and an additional hall for producing stock parts were built at the main factory.

## 2010

Designing and developing the innovative composite vehicle at the Spitzer Eurovac factory in Fegersheim

Implementing intensive research and development enables the company to produce the first composite vehicle at Spitzer Eurovac in France.

## 2015

Developing the fibreglass vehicle at the Spitzer Eurovac factory in Fegersheim

Another innovative bulk vehicle type, this time made of glass fibre composite material, was developed. This vehicle, as well as the composite vehicle which was developed in 2010, have left a lasting mark on bulk vehicle construction.

## 2016

Generation switchover on the Management Board

Karl Heinz and Udo Spitzer switched their responsibilities to the Supervisory Board. Eirik Spitzer, son of Udo Spitzer, took over the management duties together with Heiko Jung.

## 2017

Modernisation and investment

Investments and modernisations were implemented at the central subsidiaries in Elztal-Dallau/Germany, Fegersheim/France and Pécs/Hungary.

## 2018

90<sup>th</sup> birthday of Karl Heinz Spitzer

On 17.01.2018, Karl Heinz Spitzer celebrated his 90th birthday. Unfortunately, due to his death less than 2 months afterwards, the group of companies lost a universally appreciated entrepreneur who had driven the growth and success of the company onwards with his thirst for success and courage.

His successors continue to manage the family business with the same commitment.

## 2019

Open day at the main factory in Elztal-Dallau

Customers, press representatives and interested members of the public were able to take the opportunity and visit the production halls, thereby gaining an insight into the company's internal processes.

## 2022

Company anniversary – 150 years of Spitzer

After 150 years of successful trading under company management, Spitzer Silo-Fahrzeugwerke has been considered to be one of the "Hidden Champions" in the business for decades. From its company head office in the depths of the Neckar-Odenwald district, the company presents itself as one of the leading manufacturers of bulk vehicles and bulk bodywork. Over 70 years of experience in designing and manufacturing bulk vehicles mean that the products are in demand worldwide.

Our decades of experience, combined with permanent ongoing developments, highly trained, motivated and reliable staff and a pronounced customer orientation are the guarantee for the outstanding product quality which we can provide. This basis enables Spitzer to look forward to the future with confidence.

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# 150 YEARS

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